

**Cobbs Quay Berth Holders Association
Annual Report
March 2020**

Chairman's Report

What we have been doing in 2019/2020

Cruises

- Still the core of what we do
- Had cruises planned for Shepard's Wharf, Portland, Port Solent/Hamble and Weymouth
- Most got away, albeit with some amends and thanks to Peter Hayton for stepping in

Events

- Annual party by MDL cancelled. Important annual chance to get berthholders together
- Visit to Harbour Control, a new RNLi base on the Quay visit not too well attended

Training Opportunities

- Shore-based courses and practical events with Powerboat Training UK
- Members need to support these better – or say if something different is wanted

Membership

- Increased by 28 this year. 973 on the database.

Communication

- Association Facebook Forum – **PLEASE ASK TO JOIN AND USE**
- Facebook - **Are you 'liking' us?**
- Monthly member news email - **Are you receiving us?**
- Website – Some changes and regular updates – **MAKE SURE YOU VISIT IT**
- But photos Can we get photos? – **No**

Bridges

- Bridges 'aren't good'. Council have been pretty unhelpful
- Limited activity / contact with Bridges Operating Board. **Much** better with Frank
- Recent return to the previous lifting schedule – pretty much hourly

Finances

- A small profit from activities (£165.28).

E Coms

- Web Site Statistics :-
 - Around 250 pages visited a day (130k p.a.)
 - 68 people average a day (24.8 k p.a.)
 - Top pages Home Page, Weather, Service Providers, Cruise Prog/Booking, Passage Planning
 - Good range of advertisers. Please mention us when you use them
- Facebook posts reach 700 people on average and we have over 270 Followers
- New Facebook Forum has 109 members (up from 79 last year)

Committee

- Need some more people!!

CQBHA Goals and Objectives

Purpose

Bring people together to have a better experience cruising from Cobbs Quay and Davis'

Vision

Enabling members to 'Go Further'

Key Strategies

- Promote Safety and Skills
- Develop members' experience of cruising
- Continue to enhance communication with members
- Continue to be seen by MDL and others as a valuable partner

The key objectives of the Association are :-

- Positively influence the functionality of the bridges
- Enhance the involvement of Dry Stack and smaller / day boat users
- Develop quality relationships with the MDL team
- Contribute to the use and experience at the Cobbs Yacht Club
- Drive up membership numbers by 20 during the year
- Contribute to 2 social and training activities for the benefit of members
- Enhance the role and impact of pontoon representatives
- Have a positive impact on the use of the Backwater Channel and the Harbour
- Continue to develop communication with members
- Liaise with MDL to give value add to members enhancing our joint working
- Use finances prudently to the benefit of all members
- Continue to develop a relationship with Davis' Boatyard - office and members

Plans for this year

2020 Cruise programme

- **Shepard's Wharf** – 10-13th April (Easter)
- **Port Hamble** – 8-10th May
- **Ocean Village** – 23-25th May
- **Portland** – 1st August
- **Weymouth** – 29-31st August
- Possible **Cherbourg** cruise – TBC

Training – Powerboat Training UK are again supporting us -Paul Glatzel

- A range of shore-based and practical events
- Booking in the shop. Please get involved!

Events – Kevin Butler/Jim Reynolds

- Ideas? E.g. visits RNLI or some social events – incl. a marina party?

Representation

- Supporting member issues with MDL
- Post your ideas on the Forum – 'If happened would be better'

Twin Sails Bridge / Poole Bridge / Basin

- Continue the strong collaboration with the Frank as the Leisure Rep on the BOB

Communication

- Facebook Forum and Facebook Page, Newsletter, Website,
- Newsletter to move to Mailchimp

Summary

- Committee members have done a great job for CQBHA during 2019/20
- Any ideas for events to engage all berthholders as well as CQBHA members?
- Cruising is still at the heart of the Association – same for 2020
- We do need more help on the committee – especially with events and promotion
- And we do have burgees (£17.50) and mugs (4 for £10 normally £15) **for sale!!**

CQBHA

“Enabling members to go further”

Treasurers Report 2020

Cobbs Quay Berth Holders Association
Summary
For The Period 1st January 2019 to 31st December 2019

	£		£	£
<u>Opening balance for:</u>				
Stock				1,160.00
Current Account				39.40
Online Account				494.26
Savings Account				9,226.13
				<u><u>10,919.79</u></u>
<u>Total Income</u>		<u>Total Expenditure</u>		
New Members	260.00	Quickbooks Fee	86.35	
Cruise income	630.00	Insurance	587.42	
Advertising income	245.00	Printing, postage & stationery	90.85	
Merchandise & stock	267.50	Web Hosting/Computer Costs	252.24	
Marina Fees	867.06	Charitable Donations	25.00	
Bank Interest	4.55	RYA Affiliation Fee	125.00	
		Marina Fees Paid	866.97	
		Cruise Refunds	45.00	
		Merchandise Purchase	770.00	
	<u><u>2,274.11</u></u>		<u><u>2,848.83</u></u>	
Net Annual Income/(expenditure)				(574.72)
<u>Closing balance for:</u>				<u><u>10,345.07</u></u>
Stock				420.00
Current Account				-
Online Accounts				9,925.07
Savings Account				-
				<u><u>10,345.07</u></u>

Signed:

Michael Dufty Partnership Ltd
Date: 12 February 2020

CQBHA AGM

Financial Highlights, 2019/20

Notes on Income

Cruises: we ran a smaller number of cruises in 2019 and so not surprisingly, received a smaller amount in cruise booking fees.

New Members: the joining fee to CQBHA remains at £10, and we welcome the 26 new members.

Advertising: on our web site by local businesses helps offset the costs of running the web page itself.

Merchandise: consisting of mugs and burgees have raised funds through sales.

Notes on Expenditure

RYA membership: It was decided to continue with RYA membership as it gave access to yacht clubs for our members

CQBHA indemnity insurance: unfortunately the premium for this cover is high because of the nature of our pastime.

Quickbooks: this was terminated as it was considered too expensive and way beyond our requirements.

Merchandise stock: the Committee agreed that an adjustment would be made in the Accounts to the historic stock valuation of our merchandise to bring it up to date.

Total Income was £2274, offset by expenditure of -£2848, resulting in an accounting loss of -£575. As mentioned, this is due to the exceptional stock revaluation.

Our “normal business” activity for 2019 remained close to our goal of being cost neutral, with a small net income of £165.

Current assets are £10345, comprising of cash at bank of £9925 and stock of £420.

The Accounts were kindly prepared and approved by Michael Duffy Partnership.